



VACCA
ASSOCIATES

April 9, 2008

Anthony R. Vultaggio
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Dear Anthony:

On behalf of the National Association of Insurance and Financial Advisors – Northern California (NAIFA-NorCal) chapter, thank you very much for an outstanding presentation as our guest speaker at our April 3, 2008, Member Luncheon. You made a wonderful impression on the attendees.

We were sorry you were unable to stay and talk one-on-one with participants. I want to give you some feedback that was shared with me by the audience members. Whether they were new to the field (5 years and under) or a long time member of the industry (20 plus years), each person expressed how inspired they were by your presentation. One agent, a veteran of 25 years, stated to me that he had been hesitate to attend but wanted me to know that it was the best meeting he had ever attended. He was not the only one making such comments to me after the meeting. People felt encouraged, reminded of why they were in the industry, and appreciated not only your expertise but your passion.

Again, thank you, Anthony, for an excellent presentation. I will be sharing your name and contact information with other associations in our region. I trust they will be in contact with you. And, we hope to invite you back to speak again to our membership in the future.

Best wishes!

Marsha A. Vacca
2007-2008 President
NAIFA Northern California
www.naifanorcal.org